

Formal Education

Bachelor of Arts, Industrial
Technology
San Diego State University

Certifications

LEED Accredited
Professional

EIFS Inspector
(City S. D. Certified)

Licenses

California Contractor's
License
Classification B-1

Areas of Strength

Cost Estimating
Pre-Construction
Project Management
Operations Management
Business Development
Sales
Marketing
Expert Witness

Technology

Microsoft Office
Microsoft Project
Adobe Pro
Cute PDF
Primavera Suretrak
Primavera P6
Primavera Contract Manager
OnScreen Takeoff
iSqFt
CAD Viewers
SharePoint 360
Prolog
Expedition
Amicus
Timberline Project
Timberline Accounting
Timeslips
BlueBeam

Construction professional since 1978 mastering carpentry, project management and the business practices and operations of General Contracting, Subcontractors and Project Management. Directly responsible and accountable for estimating, scheduling and project supervision as both a General Contractor and Construction Manager in both new commercial and residential projects as well as post-litigation condominium reconstruction.

Construction Management & Owner's Representative Consultant

- Pechanga Development - Capital Improvement projects more than \$120 Million including award winning golf course.
- Center City Development Corporation - Consulting Construction Manager (5 years) / Civic San Diego
- Wakeland Homes- Consulting Construction Manager
- Qualcomm - Directly managed over \$300M in new as well as tenant improvement construction as Owner's Representative over a period of 8 years.
- ROEL Consulting - Hired, developed, and managed staffs ranging from Administration, Project Management Consultants, Inspectors and Expert Witness.
- The Richman Group - Consultant for California startup to manage all construction and pre-construction tasks.
- The Richman Group - CM/Owner's representative for corporate interests in Dallas, Austin and Denver.
- The Richman Group- Director of Construction.

Litigation & Reconstruction

- Post litigation reconstruction of condos supervising and managing in-house workers totaling 65 tradesmen.
- Litigation Consulting, Estimating and Means and Methods expert witness as well as testing, inspections, and legal opinions

Real Estate Development California, Texas & Colorado

- Created the building division as well as the general contracting operations for Intracorp San Diego.
- Hired, developed, and managed staffs to perform Administration, Project Management, Construction Management, Customer Service.
- Planned, budgeted, estimated, bid and built four downtown condominium projects totaling over 300 units over a 2-year period.
- Created the construction process for Richman Group California achieving 7 projects under GC contract within a 7 years period totaling 291 million in hard costs and 924 units.

General Construction

- Owner or Officer in General Contracting Businesses
- Estimator-Hard Bid Commercial and Multi-Family Residential
- Pre-Construction/Conceptual Estimator-Hospitality, Multi-Family, Commercial, Reconstruction/Renovation.
- Leader and problem solver for Owners and Clients focused on conflict resolution and arbitration/litigation avoidance.
- Advocate and tactician for project success and team cooperation.
- Expert in contract negotiations, authorship, and enforcement.

The Richman Group
2016 to 2021

As Director of Construction, Craig provided direct construction and pre-construction activities for multiple Richman Divisions. Craig oversaw all construction decisions pertaining to Type I, Type II, Type III, and Type V projects, develops budgets, work plans, and bid strategies. He provided support to upper management in developing product and proforma decisions and supports the development team with ongoing construction management activities ranging from startup, change order negotiations and close out.

C&S Consulting
2013 to 2016

Managing Principal for Construction Management services for both commercial and multifamily projects. C&S provided services to Wakeland Housing and Development Corporation on projects exceeding a total value of \$90 million as well as construction and estimating services for Richman Capital for their Denver and Dallas projects in addition to California. We provided entitlement support as well as conceptual estimating, bidding and contract executions and direct contractor oversight and project management during construction to multiple clients until C&S merged with Xpera Consulting.

Calidus LLC
2012 to 2013

As a Managing Director of this start-up business, Craig's responsibilities were to create a new company for outside ownership, sales, AR/AP and G&A. Calidus provided consulting and professional services aimed at mitigating losses for Builders and Developers as well as the Lending, Surety, Insurance and Receivership industries. Craig built a network of independent inspectors from San Ysidro to Santa Barbara that allowed Calidus to serve both Contractors and Surety companies with timely and professional observations and report writing. In addition, Craig provided expert consultation services to entities within the City of San Diego as well as private developers who were in the midst of challenging projects.

**ROEL Consulting
Services**
2009 to 2011

Starting as Construction Manager, and later Managing Director and President of ROEL Consulting, Craig managed the staff, operations, profits, AR/AP, business development, sales and G&A for expert witness, forensic expert consulting, estimating, surety consulting and surety take over as well as direct CM services. During his tenure, the team fortified the business vision, established a timeline for creating an autonomous profit center separate from the construction company and embarked on an aggressive upgrade of technology used in servicing our legal, construction and fiduciary clients. CM work included public work for Local Fire Districts, consulting with CCDC and overseeing a \$600,000 site drainage repair for a local housing development.

FPT Consulting Inc.
2003 to 2009

Purchased by ROEL
Construction in 2009

As Managing Partner of FPT, Craig provided construction management services (Owner's Rep) for Qualcomm Inc. and Pechanga Development Corporation with an on-site staff. Craig negotiated, sold, managed a profitable two-year CM contract for as-needed staffing to Pechanga for their \$170,000,000+ expansion of Hotel/Casino/Golf course campus (five full time employees on Owner's site.) At Qualcomm, Craig provided full time CM/Owner's representation for three major building construction efforts and as well as minor remodel/expansion tenant improvement projects from 1999 to 2006. (Over \$250 million in Construction).

Taylor Frager
2002 to 2005

Taylor Frager transitioned to
Cornerstone/FPT Consulting

Taylor Frager (formerly Taylor/Ball) was a national commercial general contractor with a branch office in San Diego doing an average volume of \$70-80M annually in contracts. As the Director of Pre-Construction, Craig negotiated and sold profitable construction contracts with Owners, oversaw all competitive bidding, developed all negotiated bids/estimates, and supervised a staff of 4 estimators and 2 clerical support positions.

**Intercorp San Diego/
K-St Construction**
2000 to 2002

As Owner/Builder, Craig managed a staff of fifteen construction professionals including Project Managers, Construction Managers, Contract Administrators, Project Engineers, Superintendents and Foremen in the construction of four Type II condominium projects over a span of 2 years. A total of 270 units were developed. In addition, Craig provided fiscal management to ensure profits and quality control on over \$100,000,000 in Design/Competitive Bid/Construct projects.